Average salary for healthcare business professionals rose slightly in 2017. How much you made depended on where you lived, the type of organization you worked for, how much experience you had, and the credentials you held. Let’s check the numbers to see what factors will help you earn more in 2018.

### Highest Paying Credentials in 2017

<table>
<thead>
<tr>
<th>Credential</th>
<th>Average Annual Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>CPB</td>
<td>$49,713</td>
</tr>
<tr>
<td>COC</td>
<td>$52,037</td>
</tr>
<tr>
<td>CRC</td>
<td>$54,051</td>
</tr>
<tr>
<td>CPC-I</td>
<td>$60,806</td>
</tr>
<tr>
<td>CPCO</td>
<td>$62,310</td>
</tr>
<tr>
<td>CIC</td>
<td>$64,500</td>
</tr>
<tr>
<td>CPPM</td>
<td>$64,634</td>
</tr>
<tr>
<td>CPMA</td>
<td>$68,153</td>
</tr>
<tr>
<td>CPC</td>
<td>$73,726</td>
</tr>
<tr>
<td>CPC-O</td>
<td>$74,890</td>
</tr>
</tbody>
</table>

### Salaries by Workplace

- **Solo Practice/Small Group Practice:** $47,671
- **Medium Group Practice:** $47,403
- **Hospital Outpatient:** $51,584
- **Large Group Practice:** $51,833
- **Hospital Inpatient:** $54,628
- **Health System:** $54,483
- **Simple Practice:** $51,533

### Salaries by Years of Experience

- **0 to 1 Year:** $38,011
- **5 to 9 Year:** $48,647
- **16 to 20 Year:** $60,333
- **26 to 30 Year:** $67,976
- **2 to 4 Year:** $41,781
- **10 to 15 Year:** $55,793
- **31+ Year:** $71,506
- **21 to 25 Year:** $63,734

### Salaries by Education

- **No College:** $49,004
- **Some College + Associate's Degree:** $50,987
- **Bachelor's Degree:** $53,748
- **Master's Degree + Above:** $69,378

### Salaries by Region

- **Mountain (AZ, CO, ID, MT, NM, NV, UT, WY):** $53,117
- **West South Central (AR, LA, OK, TX):** $53,304
- **East North Central (IL, IN, MI, OH, WI):** $50,705
- **Paci/fic (AK, CA, HI, OR, WA):** $60,011
- **West North Central (IA, KS, MN, MO, ND, NE, SD):** $50,877
- **East South Central (AL, KY, MS, TN):** $49,209
- **Mid Atlantic (NJ, NY, PA):** $57,013
- **New England (CT, MA, ME, NH, RI, VT):** $56,686
- **South Atlantic (DC, DE, FL, GA, MD, NC, SC, VA, WV):** $52,318

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